



Memo No./

Date : 11/06/24

Placement Cell Notice

Hiring for Senior officer at Yes Bank through Hire-»Train-»Deploy program through their training partner Timespro.

Post – Senior Officer, Yes Force CASA, YES Bank

Eligibility Criteria – UG/PG (Any Stream, passed out students only)

Year of Passing – Any

Maximum Age Limit – 27 Years

Selection Process – Online Aptitude test (Tentatively in College) -» Interview at Yes Bank Office by Bank Senior officials -»Admission-»Fee Payment (Rs 29500/-)-» Letter of Intent-»5 Days Intensive Online Training by Industry Experts-»Online Training Completion-» Induction as Senior Officer, Yes Force CASA, YES Bank

No of Vacancies – 10

Location – Ranchi & other districts of Jharkhand

Registration Process - Interested students have to submit their CVs at Marwari College Placement Cell to office Assistant Mrs Rita Singh Madam 12th & 13th June for the 1st round of vacancies (between 11:30 am to 1:30 pm) or apply via <https://www.marwaricollegeranchi.ac.in/Placement.aspx>

Students can keep applying even after 13th June, they will be contacted every month through their registered mail ID.

(Registered students will be informed about the drive)

Key Responsibilities:


- Selling of bank's and third-party products to new customers.
- Conducting marketing activities and travel locally to meet new customers as a daily activity.
- Contacting existing customers for more deposits and cross selling of more products.
- Achieve sales targets as assigned by the organization on a daily and monthly basis.
- Complete all mandatory certifications required for the role (AMFI, EUIN etc.).
- Complete all learning activities conducted by the bank from time to time.
- Daily entry of interaction with customers in bank's CRM system.
- Follow all compliance guidelines (regulatory & legislative) for each activity.
- Participate and follow all initiatives that are undertaken by the bank from time to time


Role Proficiencies:

- Good communication (both verbal and written) skill in both English and the local language
- Excellent lead generation and conversion skill
- Ability to handle pressure and meet deadlines
- Ability to work successfully as a part of a team
- High sales orientation to meet the sales targets consistently
- Ready to travel locally for meeting customers during sales calls.
- Should have compatible mobile device with a required Android/ iOS version

CTC: INR 3 Lac + incentive

Note :- The College disclaims any liability for any financial issues,disputes or misunderstanding that may occur as a result of these engagements.


11/06/24
Assistant Coordinator
Placement Cell


11/06/24
Convenor cum
Prof in Charge